Part 1301 Chapter 6: Standard for a Salesperson

Rule 6.1 Criteria for Securing a Salesman License.

a. Employed by or provide services to a Motor Vehicle Dealer whose duties include the selling or offering for sale of motor vehicles. Selling or offering to sell includes selling, leasing, or offering for sale or lease, financing or insuring motor vehicles, recreational products, or specialty vehicles on behalf of said dealer.

b. Good moral character, honesty, high ethical standards.


Rule 6.2 Conduct which is presumptively does not meet these standards include conduct that resulted in:

1. Conviction of a felony.
2. Conviction of a misdemeanor involving misrepresentation dishonest conduct or breach of fiduciary duties.
3. Termination of previous employment for dishonest conduct.
4. Repetitive violations of law.
5. Civil penalties for fraud or misrepresentation.
6. Subject to cease & desist order prescribing misrepresentation or failure to disclose.
7. Adjudicated to have misrepresented or failed to disclose material facts in a court or administrative proceeding.

Any applicant who is subject to any of the foregoing actions shall be given an opportunity to appear before the Commission to present any mitigating circumstances.


Amended July, 2021.